



PRESS RELEASE

A.S. WATSON CREATES INTERNATIONAL HEALTH DIRECTOR ROLE

(Hong Kong, 1 April 2015) A.S. Watson has announced the appointment of Steve Gray to a new position of International Healthcare Director with effect from January 2016.

Steve is currently Healthcare Director of Superdrug, part of A.S. Watson Health & Beauty (UK), and his appointment reflects the growing importance of health to A.S. Watson's future strategy.

Malina Ngai, A.S. Watson Group Chief Operating Officer shares the company strategy, "In the past decade when we have aggressively expanded our network from just over 7,000 to 11,500 stores today, we have put a lot of focus in building our beauty authority. We are pleased to have established defined strengths in the beauty category across majority of our businesses. As a leading international health and beauty retailer, we see increasing opportunities in health and wellbeing hence decided to step up our focus on health in the total offering to our customers.

"In his new role, Steve will work closely with me to further build our health strategy and strengthen implementation in our operations, with the objective to accelerate the increase of healthcare sales and margin participation across the Group."

Steve joined Superdrug in 2012 and has, in the last two years, grown health by over 20%, successfully built online health offer via Online Doctor, and led the development of its Wellbeing concept store. Before he takes up his new international role, Steve will continue to concentrate on delivering health category growth in Superdrug for the remainder of 2015.

Before joining A.S. Watson, Steve was the chief operating officer at Lloyds Pharmacy's parent company Celesio.

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About A.S. Watson Group

A.S. Watson Group is the largest international health & beauty retailer in Asia and Europe, with the purpose to bring more to lives of customers around the world -- anytime and anywhere -- in retail stores, online and through their mobile devices. Each week, more than 28 million and members shop with us in our over 11,400 retail stores in 24 markets. The Group has a diverse portfolio of market-leading retail brands to meet the customer needs in health & beauty, luxury perfumeries & cosmetics, food, electronics and wine.

With total revenue over HKD157 billion in fiscal year 2014 and over 110,000 employees, the Group is also a member of the world-renowned multinational conglomerate Hutchison Whampoa Limited, which has six core businesses - ports and related services, property and hotels, retail, infrastructure, energy and telecommunications in over 50 countries.

WE BRING MORE TO LIFE

Please visit www.aswatson.com for more in-depth information about A.S. Watson Group and its brands. You may also stay in touch with us via our digital presence (eCommerce, social media, mobile app & more), more details at www.aswatson.com/eng/html/customers/social_media.html.